

*“Great vision
without great
people is
irrelevant.”*

– Jim Collins

*According to
Media Metrix, the
internet is the
first and often the
only research tool
that candidates
use for their
career search.*

*Northstar
Research
Partners reported
in 2008 that more
than 60 percent
of Canadians
believe they will
find their next job
online.*

*The question is
not whether you
need to advertise
your available
positions on the
internet, the
question is where!*

Need to Hire Qualified Sales Professionals?

Whether you need to fill an open sales position today or sometime in the future, B2B Sales Connections makes it faster and easier than ever before.

We are not another crowded job board and we are not a recruiting firm. We are a team of experienced,

successful sales executives who have developed a unique way to overcome the obstacles of finding qualified business to business sales professionals.

No matter where you are located in Canada, B2B Sales Connections is simply a better candidate source.

If you are looking to hire experienced sales professionals, independent sales agents, or seasoned top sales executives, we can help!

Sales Recruiting Made Faster, Easier & Less Expensive!

When you advertise with B2B Sales Connections, we provide you with a list of candidates from our database, prescreened to match your requirements, usually in less than 24 hours, all for less than the cost of just an ad on other job boards!

*“As a recruiter,
I have never
used a service
that helped me
so much.”*

Services Provided	Workopolis™	Monster™	Free Job Boards	Major Newspaper	B2B Sales Connections
Support from Experienced B2B Sales Professionals	✗	✗	✗	✗	✓
All Resumes are Prescreened	✗	✗	✗	✗	✓
Focused Only on B2B Sales	✗	✗	✗	✗	✓
Guarantee of Service	✗	✗	✗	✗	✓
All Candidates Have Verified B2B Sales Experience	✗	✗	✗	✗	✓
Spam - Junk - Out of Country Replies are Eliminated	✗	✗	✗	✗	✓
Outdated Candidate Profiles Purged From System	✗	✗	✗	✗	✓
Employers Receive Candidate Lists Matched to Position Requirements	✗	✗	✗	✗	✓
On-Boarding & Training Programs Available	✗	✗	✗	✗	✓
Hire Unlimited Candidates for Same Basic Cost	✓	✓	✓	✓	✓
Cost of Basic Service Package	\$750/ad	\$695/ad	Free	\$2,500 to \$5,000 / ad	\$495/ad

Workopolis™ Monster.ca™ based on published current 30 days ad posting rates from their website. Newspaper rates are based on the July 2009 Globe & Mail career pages for 3 day ad posting package (Ontario/Quebec)



OUR GUARANTEE:

B2B Sales Connections is so confident that we can help connect you to qualified candidates we offer the following guarantee:

If we cannot provide you a list of at least 10 qualified candidates per job posting within the 30 days posting period, we will continue to advertise your available position at no charge until we do.

That's not 10 applicants, that's 10 candidates!

Our success depends on your success.

FOR MORE INFORMATION CONTACT US AT:

b2bsalesconnections.com

TORONTO: 905-426-3394

OTTAWA: 613-825-9139

info@
b2bsalesconnections.com

What Makes Us Different?

B2B Sales Connections makes sales recruiting faster and easier than ever before!

- We are not just another crowded job board filled with thousands of irrelevant resumes and competing job ads. Our only focus is business to business sales!
- Each resume submitted to us is personally prescreened to ensure each candidate has experience in business to business sales. If accepted (we actually reject 30% of all the resumes we receive), each candidate must complete a detailed Candidate Questionnaire outlining their skills, qualifications, and aspirations.
- When candidates apply, you don't waste time sorting through resumes and deleting spam email. We do that for you and only forward those that match what you are looking for. We include candidate pre-screening so you can focus on running your business, not searching through resumes.
- The sales professionals register with B2B Sales Connections are skilled and experienced. Our database is extensive and is growing rapidly. Chances are your next top performer is already registered with us!

When you are looking for a sales person does it really matter how many nurses, waitresses, truck drivers, and accountants view your ad? Do you really need thousands of irrelevant resumes or do you need just the right one?

Put your available career opportunity in front of the right sales professionals by advertising your available sales position with B2B Sales Connections today.

Job Posting Pricing

When you advertise with B2B Sales Connections, we provide you with a list of candidates from our database, prescreened to match your requirements, usually in less than 24 hours, all for less than the cost of just an ad on other job boards! As candidates apply, we also forward you further prescreened lists every 10 business days for the duration of your ad.

- Single 30 Day Posting - \$495 plus GST
- Package of 3 - 30 Day Postings - \$1295 plus GST
- Annual Unlimited - 30 day Postings - \$4195 plus GST

All prices include prescreened candidate lists, are subject to applicable taxes, and are subject to change without notice.

About B2B Sales Connections

B2B Sales Connections is the specialized job board, free resume listing service, and sales training website dedicated only to business to business sales professionals. The company was founded by Susan A. Enns and Robert J. Weese, a team that has an outstanding record of success in over 50 years of combined direct sales, management and executive level business to business experience.

B2B Sales Connections – Helping You Achieve Your Sales Potential!

"I am very pleased to have this many excellent candidates this quickly."